PRESS RELEASE

DMEA focus on the digital transformation in hospitals

Between change management and optimum patient care: Software solutions for hospitals at DMEA 2019

The digital transformation of medical facilities is increasingly placing the focus on hospital care processes in the healthcare system. IT has long ceased to be used for documentation and invoicing only, and can now lay claim to improving medical treatment at every stage of the care process while also involving the patient – from hospitals to medical care centres to outpatient practices.

Berlin, 2nd April 2019 - IT has become integral to processes and assists service providers in their daily work. As a result, the more IT forms part of user processes and procedures, the more benefits it will create. At the same time digitalisation means that existing processes must in principle be rethought, or new plans be made. "In the end every hospital wants digitalisation to improve efficiency and productivity, but those who simply replicate analogue processes digitally are wasting an opportunity. Hospitals should see digitalisation as a chance to restructure. The object is to precisely analyse existing processes and then consider the best way of implementing them with IT. They can be simple things, such as organising the release of documents. The secret behind a successful rollout is to look at digitalisation not just as an IT project. What we also need is a customer awareness of change management", said Matthias Meierhofer, the founder and CEO of Meierhofer AG, a Gold Partner of DMEA in 2019.

Besides the opportunity to rework internal processes, it is better communications between patients and health institutions that are increasingly in demand. This was confirmed by Winfried Post, general manager and managing director, DACH, of Agfa HealthCare GmbH, a Gold Partner of DMEA: "We are presenting our resource management solution at DMEA for the first time. This is a planning tool which hospitals can use to automatically schedule important resources required for inpatients in ORBIS – such as operating theatres, surgeons, beds and large instruments. We will soon be rolling out this tool for our first customer and operating it in real time. ORBIS Nursing is a very important new family of products for documenting nursing and



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planning nursing processes. We offered a glimpse of it already last year. The product range is complete now and all components are ready for delivery. That is quite relevant, as we have 600 to 700 customers already using our previous application who can now migrate to the new system. The ORBIS Patient Graph is a closely related product which is now nearly complete and also replaces the existing Temperature Graph."

In general, innovative digital solutions are in demand not just in the inpatient hospital sector but in medical care centres (MVZ) and outpatient clinics as well. They are a key focus of medatixx GmbH & Co. KG, a manufacturer of software for medical practices as well as a Gold Partner of DMEA 2019. "We have installed our solution in numerous medical care centres for a number of hospital groups and developed our software to ensure it can operate on a single database across multiple practices and business locations. We cater for a wide range of typical hospital IT needs. Customers reap all the advantages that a software system developed for outpatient applications offers compared with other outpatient and MVZ modules. That is very important for medical care centres affiliated to hospitals and those financially supported by them, much more so than for conventional medical practices. We can connect all kinds of hospital information systems and hospital sub-systems and enter orders for any sector, for example, or authorise radiology or laboratory work. We are also able to integrate hospital patient portals to a high degree", said Jens Naumann, managing director of medatixx.

Extensive interviews with the Gold Partners can be found on our website.

To watch the **DMEA vodcast** on health IT and find out what hospital IT heads are expecting from DMEA 2019 click here: https://www.dmea.de/de/About/Mediathek/Videos/

With its comprehensive <u>program</u> DMEA provides the ideal platform for a corresponding dialogue.

Outline details of timing of events

Day 1 at DMEA (09 April 2019):

 Congress session: Standards and Interoperability as they Apply to Patient Safety and Innovative Diagnostics and Therapy (time: 9.30 -11.00 a.m. | venue: _Stage B, Hall 2.2)

- Guided tour of the fair: Tour 2: The Electronic Patient Record (time: 2.30 3.30 p.m. | venue: Centre Foyer, Hall 3.2 | 4.2)
- Guided tour of the fair: Tour 3: Revenue Optimisation in Inpatient Care (time: 2.30 3.30 p.m. | venue: Centre Foyer, Hall 3.2 | 4.2)
- Talk: Inpatient, Outpatient or Both What Approach can Digitalisation Take? (time: 5.00 – 6.00 p.m. | venue: _Box, Hall 1.2)
- Talk: The Telematics Infrastructure in Hospitals (time: 5.00 6.00 p.m. | venue: _Hub 1, Hall 2.2)

Day 2 at DMEA (10 April 2019):

- Panel: The Digitalisation Offensive in Hospitals No more Paperwork! (time: 2.30 - 3.30 p.m. | venue: _Hub 1, Hall 2.2)
- Guided tour of the fair: Tour 16: Al in the Healthcare System (time: 2.30 3.30 p.m. | venue: Centre Foyer, Hall 3.2 | 4.2)
- Guided tour of the fair: Tour 20: IT in Outpatient and Partial Stationary Nursing Care (time: 3.45 – 4.45 p.m.| venue: Centre Foyer, Hall 3.2 | 4.2)
- Talk: N³: How can Digitalisation make Hospitals Work more Efficiently? (time: 5.00 6.00 p.m. | venue: _Hub 2, Hall 2.2)

Day 3 at DMEA (11 April 2019):

- Panel: The Electronic Patient File Confusion or is Everything Interoperable? (time: 2.30 – 3.30 p.m. | venue: _Hub 4, Hall 4.2)
- Guided tour of the fair: Tour 28: Digital Patient Empowerment (time: 2.30 3.30 p.m. | venue: Centre Foyer, Hall 3.2 | 4.2)

About DMEA

DMEA aims to mirror the entire digital supply chain including every process along the way. Step by step DMEA will expand into a platform representing every digital field of interest to all players in the healthcare system, both now and in the future. DMEA targets decision-makers in every healthcare sector – hospital managers, IT heads, doctors, nurses, healthcare policymakers and experts in science and research. As an integrated event combining a trade fair, congress, academy and a wide range of interactive formats, it gives participants the opportunity to find out about the latest digital healthcare developments and products, establish industry contacts and acquire high-level qualifications.

DMEA is held by the German Association of Healthcare IT Vendors (bvitg) and organised by Messe Berlin. DMEA is organised in cooperation with the following industry associations: the German Association of Healthcare IT Vendors (bvitg), the German Association for Medical Informatics, Biometry and Epidemiology (GMDS), the German Medical Informatics Professional Association (BVMI). The National Association of Hospital IT Managers (KH-IT) and the Chief Information Officers of University Hospitals (CIO-UK) provide contributions on the subject matter. The threeday event takes place annually on the Berlin Exhibition Grounds.

More information on products, topics, events and industry trends can be found by visiting the health IT homepage of bvitg Service GmbH, a subsidiary of the German

Association of Healthcare IT Vendors (bvitg). www.health-it-portal.de

This press release can also be found on the internet: www.dmea.de

Data protection information

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