Steps for your successful online presentation

1. After you have successfully completed your stand registration, send a request to the editorial team for your Virtual Market Place® login data.

2. Set up your online entry in the Virtual Market Place® with the help of the following recommendations.

3. If necessary, book an upgrade to present additional data online.

4. Update your online entry again shortly before the trade show begins – your entry remains online all year.

5. After the trade show: Regularly update the products in your entry, so that your online presentation is always fresh.

Make the best out of your online entry

- Use the maximum amount of characters for your texts. A comprehensive company portrait and longer product descriptions make it easier for your company to be found via numerous keywords.

- Integrate the most important keywords in your texts. Make sure you also use synonyms to increase your chances of being found.

- Make sure to include your company logo and pictures of products, since they increase recognition value very much.

- Assign your company and products to the relevant product groups so that they can be easily found via the quick-search or the corresponding product groups.

- Please make sure that – whenever possible – the names of your products contain words which are commonly known by the visitors, i.e. words that are often searched for.

- Put your company in the limelight with online advertising at the Virtual Market Place®.